List of equivalencies double degree NHH - Mannheim

November 2026, subject to change

Area	Course at Mannheim			Course at NHH			NHH >> Mannheim	Mannheim >> NHH
	Code	Title	ECTS	Code	Title	ECTS		
Core	CC 501	Decision Analysis: Business Analytics II	6	BAN402	Decision Modelling in Business	7,5		
	CC 502	Applied Econometrics	6	ECN402 (formerly ECO402)	Econometrics	7,5		
	CC 502	Applied Econometrics	6	BUS444	Econometric for Business Research	7,5		
	CC 502	Applied Econometrics	6	ECO433	Econometric Analysis and Applications	7,5		
	CC 502	Applied Econometrics	6	FIE401	Financial Econometrics	7,5		
	CC 503	Empirical Methods: Business Analytics I	6	STR402A	Methodology for Master Thesis	7,5		
	CC 504	Corporate Social Responsibility	4	FIE459	Sustainable Finance	7,5		
	CC 504	Corporate Social Responsibility	4	BUS446	Sustainable Business Models	7,5		
	CC 504	Corporate Social Responsibility	4	ETI450	Corporate Social Responsibility	7,5		
	BE 510	Business Economics I	6	ECN401	Applied microeconomic theory	7,5		
	BE 510	Business Economics I	6	ECO400	Decisions, Strategy and Information	7,5		
	BE 511	Business Economics II	6	STR421 (formerly MIE433)	Competitive Strategy	7,5		
	BE 511	Business Economics II	6	ECO427	Næringsøkonomi (Eng.: Industrial Organization)	7,5		
	CC 504 + ACC/MAN 660	Corporate Social Responsibility + Corporate Sustainability Strategies and Value Creation	4+4	BUS446 (ERS)	Sustainable Business Models	7,5		
	CC 504 + ACC/MAN 661	Corporate Social Responsibility + Corporate Sustainability Performance: Measurement, Assessment and Improvement	4+6	BUS446 (ERS)	Sustainable Business Models	7,5		
ACC	ACC 520	IFRS Reporting and Capital Markets	5	ACC401	Financial Accounting	7,5		
	ACC 521	IFRS Reporting and Capital Markets - Case Study	3					
	ACC/MAN 560	Managerial Accounting	5	BUS400	Management Control	7,5		
	ACC/MAN 561	Managerial Accounting - Case Studies	3					
	ACC 540	Financial Statement Analysis & Equity Valuation	5	ACC421	Valuation	7,5		
	ACC 541	Financial Statement Analysis & Equity Valuation - Case Study	3					
FIN	FIN 500	Investments	5	FIE400	Investments	7,5		
	FIN 540	Corporate Finance I - Lecture (Capital Structure, Cost of Capital and Valuation)	5	FIE402	Corporate Finance	7,5		
	FIN 580	Derivatives I: Basic Strategies and Pricing	6	FIE425	Derivatives and Risk Management	7,5		
	FIN 620	Behavioral Finance	6	FIE434	Behavioral Finance and Wealth Management	7,5		
	FIN 601	Bond Markets	6	FIE 423	Fixed Income	7,5		
	FIN 682	International Asset Management	6	FIE 426	Asset Management	7,5		
	FIN 590	Financial Institutions I	5	FIE 448	Banking and FinTech	7,5		
MAN	MAN 656	Mergers & Acquisitions	6	FIE443	Mergers and Acquisitions	7,5		
	MAN 645	Leadership and Motivation	6	STR456	Leadership: Theory, Self-Awareness and Practice	7,5		
	MAN 655	Corporate Strategy	4	STR464	Cases in Strategy	7,5		
	MAN 632	Advanced Entrepreneurship	6	NBD406	Strategic Entrepreneurship	7,5		
MKT	MKT 531	Marketing Theory: Consumer Behavior and Decision Making	4	MBM401B	Consumer Behavior	7,5		
	MKT 663	Brand Management	4					
	CC501	Decision Analysis: Business Analytics II		transfer up to two of these courses as electives to MBM major at NHH				
	MKT 545	Customers, Markets and Firm Strategy						
	MKT 510	Price and Product Management						
	MKT 520	Market Research						
OPM	OPM 682	Revenue Management and Dynamic Pricing	6	BUS429	Pricing Analytics and Revenue Management	7,5		
	OPM 601	Supply Chain Management	6	BUS403	Supply Chain Management	7,5		

	Approved
	Not approved
	Not yet requested