

## Jan I. Haaland

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**Current position:** Professor and CEMS Academic Director, NHH Norwegian School of Economics

**Nationality:** Norwegian

**Born:** 18.02.1956

**Marital status:** Married, two children

### Education

| <i>year</i> | <i>degree</i>   | <i>institution</i> |
|-------------|-----------------|--------------------|
| 1979        | Siviløkonom     | NHH                |
| 1981        | Siviløkonom HAE | NHH                |
| 1984        | Doctor Oecon    | NHH                |

### Employment

| <i>Period</i> | <i>Title</i>        | <i>Employer</i>             |
|---------------|---------------------|-----------------------------|
| 1994–         | Professor           | NHH                         |
| 2005–2013     | Rector              | NHH                         |
| 1985–1993     | Associate Professor | NHH                         |
| 1983–1985     | Researcher          | Centre for Applied Research |
| 1981–1982     | Research Associate  | NHH                         |
| 1979–1980     | Research Assistant  | Centre for Applied Research |

### Appointments

Programme manager, MSc in Economics and Business Administration, NHH, since 2021.

CEMS Academic Director at NHH, since 2015.

Member of the Academic Committee of CEMS – the Global Alliance in Management Education – since 2015.

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<sup>1</sup> As of 1<sup>st</sup> July 2011 the English name of NHH has been shortened to Norwegian School of Economics, while the school previously was called the Norwegian School of Economics and Business Administration.

Chair and member of EQUIS Peer Review Teams regularly since 2007.

EQUIS Advisor since 2016.

Research fellow, Centre for Economic Policy Research (CEPR), London, since 1992.

### **Previous external appointments**

Member of the Board of NOKUT (the Norwegian Agency for Quality Assurance in Education), 2015-2022. Deputy Chair of the Board 2020-2022.

Chair of the Strategic Unit for Business Schools in Universities Norway (UHR – Economics and Administration), 2018-2022.

Chair of the National Council of Economic and Administrative Education (NRØA) 2017-2018 (replaced by UHR – Economics and Administration from 2018).

Member of the executive committee (AU) of the National Council of Economic and Administrative Education (NRØA) 2015-2018.

Member of the International Advisory Board of the University of St. Gallen, Switzerland, 2011-2017.

President of the Norwegian Association of Higher Education Institutions (UHR – now renamed as Universities Norway), 2009-2013.

Member of the board of the Norwegian Association of Higher Education Institutions (UHR– now renamed as Universities Norway), 2005-2013.

Member of the Strategic Board of CEMS – the Global Alliance in Management Education – for the period, 2005-2013.

Council member of the European University Association (EUA), 2009-2013.

Board member of the Nordic University Cooperation (NUS), 2009-2013.

Member of the Scientific committee, European Trade Study Group (ETSG), 1998-2008.

Deputy member of the Nordic Economic Research Council, 1986-1996.

Member of editorial board for EMPIRICA (Kluwer Academic Press).

### **Previous appointments/duties at NHH**

Dean of Master Programmes, NHH, 2015-2017.

Rector, NHH, 2005-2013.

Member of the board of NHH, 2002-2005.

Head of department, Department of Economics, NHH, 1999-2001.

Dean, Faculty of Economics and Business (1996/97) and Faculty of Economics (1998).

Research director and leader of Centre for International Economics and Shipping (SIØS), 1994-1995.

Chairman of the Programme Committee for the Master of International Business Programme, 1992-1993.

Member of the board for Center for International Business 1986-1990.

Member of the board for the Centre for Applied Research 1984-1985.

### **Academic visits**

- University of Oxford, academic visitor, January-July 2019.
- University of Oxford, academic visitor, August 2013-July 2014.
- University of Southampton, January-June 1991.
- Cambridge University, January-June 1983.
- OECD Department for Economics and Statistics, August-Dec. 1982.

#### *Shorter visits:*

- University of Glasgow, various shorter visits 1995-2003.
- University of Western Ontario, April 1991.
- Institute for International Economic Studies, Stockholm, January 1990.
- Swedish Trade Union Institute for Economic Research (FIEF), Stockholm, November 1990.

**Teaching languages:** Norwegian, English

### **Teaching areas**

Undergraduate:      Microeconomics, international trade, economic policy.

Master:                International economics, globalisation and integration.

Doctoral courses:    International economics.

### **Supervising**

#### *Undergraduate and graduate level*

- Thesis supervisor for a number of master students every year.

#### *Ph.D level*

- Supervisor for Ph.D student Ottar Mæstad, who defended his dissertation *Essays on trade and environment* in September 1995.
- Supervisor for Ph.D student Hans Jarle Kind, who defended his dissertation on *Trade, growth and development* in December 1998.
- Supervisor (together with Linda Orvedal) for Eva Benedicte Norman who defended her dissertation *Essays on agglomerations and economic policy* in 2010.

- Supervisor for Hege Medin in the first phase of her Ph.D. (later replaced by Ragnhild Balsvik as supervisor, during my period as Rector for NHH). Medin subsequently defended her dissertation *Sunk Export Costs. How they influence firms' export decisions and international trade* in 2013.

### **Doctoral committees:**

*Internal at NHH. Member of the doctoral committees for:*

- Guttorm Schjelderup's dissertation *Five essays on tax policy in an open economy*, NHH, 1991.
- Linda Orvedal's dissertation *Five essays on trade policy with imperfect competition*, NHH, 1992.
- Karen H. Midelfart Knarvik's dissertation *On the location of economic and academic activity*, NHH, 1996.
- Ragnhild Balsvik's dissertation *Foreign Direct Investment and Host-Country Effects*, NHH, 2007.

*External:*

- Opponent to the licensiat degree of Håkan Nordström, University of Stockholm, January 1990.
- Member of the assessment committee and opponent to Liansheng Wang's dissertation on *Trade policy, growth and wage inequality*, University of Oslo, January 1997.
- Member of the assessment committee and opponent to Hildegunn Kyvik Nordås's dissertation *Essays on industrial structure and economic growth*, University of Bergen, May 1998.
- Opponent to Karin Olufsdottir's dissertation *Essays on Trade, Specialisation and Foreign Direct Investment*, Lund University, Sweden, November 1999.
- Opponent to Hanna Norberg's dissertation *Empirical Essays on Regional Specialization and Trade in Sweden*, Lund University, Sweden, September 2000.

### **Selected publications**

#### **Journal articles**

- "Optimal trade policy with monopolistic competition and heterogeneous firms."  
(With Anthony J. Venables), *Journal of International Economics*, Vol. 102,  
2016, pp 85-95.
- "R&D policies, Trade and Process Innovation." (With Hans Jarle Kind), *Journal  
of International Economics* vol.74, issue 1, 2008, pp 170-187.
- "Domestic labour markets and foreign direct investment." (With Ian Wooton),  
*Review of International Economics*, vol 15, Issue 3, 2007, pp. 462-480.
- "Cooperative and non-cooperative R&D policy in an economic union." (With  
Hans J. Kind), *Review of World Economics*, vol.142, issue 4, 2006, pp.  
720-745.
- "Multinationals Firms: Easy come, Easy go?" (With Ian Wooton and Guilia  
Faggio), *Finanzarchiv* 59, 2003, pp 3-26.

- "A U-shaped Europe? A simulation study of industrial location." (With Rikard Forslid and Karen Helene Midelfart Knarvik), *Journal of International Economics* 57, 2002, pp. 273-297.
- "Integration and transition: Scenarios for location of production and trade in Europe." (With Rikard Forslid, Ottar Mæstad and Karen Helene Midelfart Knarvik), *Economics of Transition*, 10, 2002, pp.93-117.
- "International competition for multinational investments." (With Ian Wooton), *Scandinavian Journal of Economics*, 101(4), 1999, pp. 631-649.
- "Anti-dumping jumping: Reciprocal anti-dumping and industrial location." (With Ian Wooton), *Weltwirtschaftliches Archiv, Band 134*, 1998, pp. 340-362
- "Investment creation and investment diversion in Europe", (With Richard E. Baldwin and Rikard Forslid), *The World Economy*, vol. 19, no. 6, 1996, 635-659.
- "Norway: The trade effects of European integration." *The World Economy*, vol. 17, no. 5, 1994, 638-695
- "Welfare effects of 1992: a general equilibrium assessment for EC and EFTA countries." *Empirica* 20, 1993, 107-127
- "Comparative advantage, terms of trade and welfare effects of European integration: some preliminary assessments." *Scandinavian Journal of Economics*, 1992, 373-391
- "Modelling general equilibrium in a small, open economy: A Norwegian example." *Journal of Policy Modeling*, vol. 13, no. 4, 1991, pp. 571-594
- "Assessing the effects of EC integration on EFTA countries: the position of Norway and Sweden." *Journal of Common Market Studies*, Vol. XXVIII, no. 4, 1990, 379-400
- "VEMOD – A Ricardo-Heckscher-Ohlin-Jones Model of World Trade." (With Victor D. Norman, Thomas Rutherford and Tor Wergeland), *Scandinavian Journal of Economics*, 1987, 251-271

### **Chapters in books**

- "EU Integration and Outsiders. A simulation study of industrial location." (With Richard Baldwin, Rikard Forslid and Karen Helene Midelfart Knarvik). In R.E. Baldwin and A. Brunetti (eds): Economic impact of EU membership on entrants. New methods and issues. Kluwer Academic Press, 2001, pp. 45-73.
- "Investment creation and investment diversion: simulation analysis of the single market programme." (With Richard E. Baldwin and Rikard Forslid), in R. Baldwin and J. Francois (eds.): Dynamic issues in applied commercial policy analysis, Cambridge University Press and CEPR, 1999, 228-265.
- "Trade liberalization and economic performance." (With Victor D. Norman), *OECD proceedings: Structural policy and macroeconomic performance*, OECD, 1996.

"Regional effects of European integration." (With Victor D. Norman), in Baldwin, Haarparanta and Kiander (eds.) Expanding membership of the European Union, Cambridge University Press, 1995

"Market integration, competition and welfare." (With Ian Wooton), in L. Alan Winters (ed.): Trade flows and trade policy after 1992. Cambridge University Press, 1992

"Global production effects of European integration." (With Victor D. Norman), in L. Alan Winters (ed.): Trade flows and trade policy after 1992. Cambridge University Press, 1992

### **Other publications**

Coauthor of Multinational firms in the world economy (by G. Barba Navaretti and A.J. Venables, with F. Barry, K. Ekholm, A. Falzoni, J. Haaland, K. H. Midelfart and A. Turrini). Princeton University Press, 2004.

*"Multinational Corporations and Global Production Networks: The Implications for Trade Policy."* (With Giorgio Barba Navaretti and Anthony J. Venables.) Report prepared for the European Commission, Directorate General for Trade, CEPR 2001/2002.

Coauthor of "Is bigger better? The economics of EC enlargement." *Monitoring European integration 3*, CEPR October 1992.

*Edited*, together with Victor D. Norman: *Modelling Trade and Trade Policy*, Basil Blackwell, 1988.

### **Other reports and papers**

"Foreign Direct Investment – assessing the need for a multilateral agreement." Report prepared for the Norwegian Ministry of Foreign Affairs. *SNF report 18/02, 2002*.

"Assessing the economic interdependence between states and regions." (With Karen Helene Midelfart Knarvik and Øystein Thøgersen.) Report prepared for the Norwegian Ministry of Foreign Affairs. *SNF report 19/02, 2002*

"Multinational Investment, Industry Risk and Policy Competition." (With Ian Wooton.) CEPR Discussion paper 3152, January 2002.

"What determines the economic geography of Europe?" (With Hans Jarle Kind, Karen Helene Midelfart Knarvik and Johan Torstensson), *CEPR discussion paper no. 2072*, 1998.

"Scenarios as tools to assess the effects of trade policy." (with Victor D. Norman). SNF Working Paper no. 11/96, Bergen 1996.

"Modelling the economic geography of Europe: Scenarios for location of production and trade in Europe." (With Rikard Forslid, Karen Helene Midelfart Knarvik and Ottar Mæstad). SNF report 67/99, Bergen 1999.

"The Uruguay round and trade in manufactures and services: General equilibrium simulations of production, trade and welfare effects of

liberalisation” (with Truls C. Tollefsen). *CEPR Discussion Paper 1008*, 1994.

“EFTA and the world economy. Comparative advantage and trade policy.” (With Victor D. Norman). *EFTA Occasional papers no 19/1987*.

“Growth and trade – scenarios for world production in 2000.” (With Victor D. Norman). *World Market Prospects report no. 3*. Centre for applied research at NHH, Bergen 1986.

“Four essays on trade, payment and imperfect competition”. Ph.d. dissertation NHH, 1984. Also issued as *World Market Prospects report no 10*, Centre for applied research at NHH, Bergen 1986.

### **Selected books and book chapters in Norwegian**

Implikasjoner for norsk næringspolitikk av sentrale utviklingstrekk i EU (Implications for Norwegian industrial policies of key developments in the EU) (with Kåre P.Hagen, Hans Jarle Kind, Karen Helene Midlefart and Ottar Mæstad), SNF 2004.

Globalisering, næringslokalisering og økonomisk politikk (Globalisation, industry localisation and economic policy) (with Kåre P. Hagen, Per Heum, Karen Helene Midelfart Knarvik, and Victor D. Norman), Fagbokforlaget, 2002.

“Internasjonale trender og utfordringer.” (International trends and challenges) *Horisont* nr 4/2002, pp 24-40.

“Norge i periferien av en integrert verden” (Norway in the periphery of an integrated world), in Victor D. Norman (ed.) *Næringspolitikk og økonomisk utvikling*, Universitetsforlaget, 1996.

“Handel og faktorbevegelser i et integrert Europa” (Trade and factor mobility in an integrated Europe), In *SNFs Årbok*, Fagbokforlaget, 1995.

### **Work in progress**

“Divergent Integration”, with Ian Wooton. CEPR Discussion Paper no. 16040, April 2021. (Also issued as NHH Discussion Paper SAM 10/2021.)

“Jobs and technology in general equilibrium: A three-elasticities approach”, with Richard Baldwin and Anthony J. Venables. CEPR Discussion Paper no. 15739, January 2021. (Also issued as NHH Discussion Paper SAM 02/2021.)

“Jobs and technology in general equilibrium: A three-elasticities approach”, with Richard Baldwin and Anthony J. Venables. Paper presented at European Research Workshop in International Trade (ERWIT), October 2020.

### **Presented own work at the following international conferences and workshops:**

➤ *Econometric Society*, winter meeting, Versailles, France, 1985.

- *The third IIASA task force meeting on Applied General Equilibrium modelling*, Laxenburg, Austria, 1986.
- *European Economic Association*, Vienna, Austria, 1986.
- *European Research Workshop in International Trade*, Brighton, England, 1988.
- *International trade 1992*, CEPR workshop, Urbino, Italy, 1990.
- *The EC internal market and the Nordic countries*, IUI/FIEF-conference, Stockholm, 1990.
- *10th annual conference on international trade*, University of Western Ontario, Canada, 1991.
- *International trade 1992*, CEPR workshop, Kiel, Germany, 1991.
- *European Research Workshop in International Trade*, Stockholm, 1991.
- *Trade flows and trade policy after 1992*, CEPR conference, Paris, 1992.
- Invited paper at the *Austrian Economic Association's annual meeting*, Graz, 1993.
- *The European community's new entrants: Shifting weights in Europe*, CEPR/Yrjö Jahnsen conference, Helsinki, 1993.
- *The accession of the Nordic countries to the EU*, New York, April 1994.
- *European Research Workshop on International Trade*, Castelgandolfo, 1994.
- *New developments in the analysis of the location of economic activities*, CEPR workshop, London, 1995.
- *Dynamic issues in applied commercial policy analysis*, CEPR conference, Geneva, 1996.
- *European Research Workshop on International Trade*, Rotterdam, June, 1998.
- *Arne Ryde Symposium on New Issues in Trade and Location*, Lund, August 1998.
- *FDI and the multinational corporation*. CEPR workshop, London, November 1998.
- *Nordic International Trade Seminars (NOITS)*, Bergen, May 1999.
- *European Trade Study Group (ETSG)*, Rotterdam, September 1999.
- *FDI and the multinational corporation*, CEPR workshop, Turin, May 2000.
- *European Trade Study Group (ETSG)*, Glasgow, September 2000.
- *Nordic international Trade Seminars (NOITS)*, Copenhagen, May 2001.
- *FDI and the multinational corporation*, CEPR workshop, Barcelona, September 2001.
- *FDI and the multinational corporation*, CEPR workshop, Hydra, Greece, September 2002.
- *Globalisation and labour markets*, CEPR conference, Bergen, May 2003.
- *European Trade Study Group (ETSG)*, Madrid, September 2003.
- *V Compu tense International Seminar on European Integration*, Madrid, May 2004.



- *European Trade Study Group (ETSG), Nottingham, September 2004.*
- *Hitotsubashi Conference on International Trade and FDI, Tokyo, October 2004.*
- *University of Oxford, trade seminar, June 2014.*
- *The 37<sup>th</sup> Meeting of the Norwegian Association of Economists, January 2015.*
- *European Trade Study Group (ETSG), Paris, September 2015.*
- *European Research Workshop on International Trade (ERWIT), October 2020.*