

CURRICULUM VITAE

Name: Hans Jarle Kind
Nationality: Norwegian
Address: Norwegian School of Economics (NHH), D225, Department of Economics, Helleveien 30, N-5045 Bergen, Norway
Phone: + 47 55 95 95 90 (Office)
+ 47 55 25 66 80 (Private)
Fax: + 47 55 95 93 50 (Office)
Mobile: + 47 957 39 837
e-mail: Hans.Kind@nhh.no

I EDUCATION

1999: Dr. oecon, Norwegian School of Economics (NHH).
1995: Cand oecon, NHH.
1993: Master of Business and Economics (MBE), Norwegian School of Management.

II CURRENT POSITION

Professor, NHH, N-5045 Bergen, Norway.

III PREVIOUS POSITIONS

2006- Professor, NHH
2004-2006: Associate Professor, NHH
2003-2004: Researcher I, SNF
2000-2002: Post-doc, NHH
1999-2000: Researcher II, SNF
1996-1998: Research Scholar, Institute of Economics, NHH.
1995-1996: Research Assistant, SNF.
1993-1995: Research Scholar (50%), Institute of Economics, NHH.

IV RESEARCH AND TEACHING AREAS

Current: Industrial Organization, Competition Policy, Media Economics, Retailing, Taxation and Public Policy.
Ph.D. topic: Economic Geography, Endogenous Growth Theory, International Economics.

V WORK IN PROGRESS

- 1) 'Multi-homing consumers and competition for heterogenous advertisers. Co-authors: Simon Anderson and Øystein Foros.
- 2) 'Less is More'. Co-authors: Øystein Foros and Greg Shaffer.
- 3) 'The influence of media attention on retail price competition'. Co-authors: Derek Clark and Øystein Foros.
- 4) 'Partnerships and Mergers when Size Matters'. Co-authors: Malin Arve and Øystein Foros.
- 5) 'Media attention and price competition: Evidence from Norwegian grocery retailing'. Co-authors: Øystein Foros, Richard Friberg, Greg Shaffer and Frode Steen.

VI REVISE AND RESUBMIT

- 1) 'Endogenous multihoming and network effects: PlayStation, Xbox, or both?' Co-authors: Øystein Foros and Frank Stähler. Revise and Resubmit in *Management Science*.

- 2) ‘Uniform Pricing Might Outperform Personalized Prices’ Co-authors: Øystein Foros and Mai Nguyen-Ones. Revise and Resubmit in *Information Economics and Policy*
- 3) ‘Size-based input price discrimination under endogenous inside options’ Co-authors: Charlotte Evensen, Øystein Foros and Atle Haugen. Revise and Resubmit in *Journal of Industrial Economics*

VII REFEREED PUBLICATIONS IN ENGLISH

- 1) ‘Access-price structure and entrants’ build-or-buy incentives in mobile markets’ Co-authors: Malin Arve and Øystein Foros. *Journal of Regulatory Economics*, 2022(61), 67–87.
- 2) ‘Tax-free Digital News?’ Co-authors: Øystein Foros and Tim Wyndham. *International Journal of Industrial Organization*, 2019(66), 119-136.
- 3) ‘The importance of consumer multi-homing (joint purchases) for market performance: mergers and entry in media markets’, Co-authors: Simon P. Anderson and Øystein Foros. *Journal of Economics and Management Strategy* 28, 2019, 125-137.
- 4) ‘Competition for advertisers and for viewers in media markets’ Co-authors: Simon Anderson and Øystein Foros. *Economic Journal* 128(February), 2018, 34-54.
- 5) ‘Taxation in Digital Media Market’. Co-author: Marko Koethenbuerger. *Journal of Public Economic Theory*. 20, 2018, 20-29.
- 6) Raising rivals’ costs or improving efficiency? An exploratory study of managers’ views on backward integration in the grocery market’. Co-authors: Hanna Skjervheim Bernes, Isabel Marie Flo, and Øystein Foros. *Journal of Revenue and Pricing Management*. 2018.
- 7) ‘Apple’s Agency Model and the Role of Resale Price Maintenance’. Co-authors: Øystein Foros and Greg Shaffer. *RAND Journal of Economics*, 48(3), 2017, 673-703.
- 8) ‘Product functionality, competition, and multi-purchasing’ Co-authors: Simon Anderson and Øystein Foros. *International Economic Review*, 58(1), 2017, 183-210.
- 9) ‘The Effects of Strategic News Sources on Media Coverage’. Co-authors: Armando J. Garcia-Pires and Lars Sørgard. *Information Economics and Policy* 41, 2017, 28-35.
- 10) Inter-Firm Price Coordination in a Two-Sided Market’ Co-authors: Tore Nilssen and Lars Sørgard. *International Journal of Industrial Organization*, 44, 2016: 101-112.
- 11) ‘Merger policy and regulation in media industries’ Co-authors: Øystein Foros and Lars Sørgard. In Simon P. Anderson, David Strömberg and Joel Waldfogel (Eds.) *Handbook of Media Economics*, Elsevier Publishing,’ 2015.
- 12) ‘Effects of taxes and subsidies on media services’ Co-author: Jarle Møen. In Robert G. Picard and Steven S. Wildman (eds): *Handbook on the Economics of the Media*. Edward Elgar Publishing, Cheltenham , UK. Northampton, MA, USA, 2015.
- 13) ‘On the choice of Royalty Rule to Cover Fixed Costs in Input Joint Ventures’ Co-authors: Kenneth Fjell and Øystein Foros. *International Journal of the Economics of Business* 22(3), 2015, 393–406.
- 14) ‘Newspaper Differentiation and Investments in Journalism: The Role of Tax Policy’. Co-authors: Gutterm Schjelderup and Frank Stähler. *Economica*, 80, 2013, 131-148.
- 15) ‘Ad pricing by multi-channel platforms: How to make viewers and advertisers prefer the same channel’. Co-authors: Øystein Foros and Gutterm Schjelderup. *Journal of Media Economics*, 25, 2012:133–146.
- 16) ‘Media market concentration, advertising levels, and ad prices’. Co-authors: Simon P. Anderson, Øystein Foros and Martin Peitz. *International Journal of Industrial Organization*, 30, 2012, 321-325.
- 17) ‘Mergers and Partial Ownership’ Co-authors: Øystein Foros and Greg Shaffer. *European Economic Review* 55(7), 2011, 916-927.

- 18) 'Resale Price Maintenance and Restrictions on Dominant Firm and Industry-Wide Adoption' Co-authors: Øystein Foros and Greg Shaffer. *International Journal of Industrial Organization*, 29, 2011, 179-186.
- 19) 'Tax Responses in Platform Industries'. Co-authors: Marko Koethenbuerger and Guttorm Schjelderup. *Oxford Economic Papers*, 62, 2010, 764-783.
- 20) 'Market Shares in Two-Sided Media Industries.' Co-author: Frank Stähler. *Journal of Institutional and Theoretical Economics*, 166(2); 2010, 205-211.
- 21) 'Business models for media firms: Does competition matter for how they raise revenue?' Co-authors: Tore Nilssen and Lars Sørgard. *Marketing Science* 28(6); 2009, 1112-1128.
- 22) 'Price-dependent Profit-Sharing as a Channel Coordination Device'. Co-authors: Øystein Foros and Kåre P. Hagen. *Management Science*, 55; 2009, 1280-1291.
- 23) 'On Revenue and Welfare Dominance of Ad Valorem Taxes in Two-Sided Markets' Co-authors: Marko Koethenbuerger and Guttorm Schjelderup. *Economics Letters* 104; 2009, 86 - 88.
- 24) 'Slotting Allowances and Manufacturers' Retail Sales Effort.' Co-authors: Øystein Foros and Jan Yngve Sand. *Southern Economic Journal* 76(1); 2009, 266-282.
- 25) 'Entry may increase network providers' profit'. Co-authors: Øystein Foros and Jan Yngve Sand. *Telecommunications Policy*, 33; 2009, 486-494.
- 26) 'Domestic regulation and international trade' Co-authors: Øystein Foros and Lars Sørgard. *Journal of Industry, Competition and Trade* 9; 2009, 1-15.
- 27) 'Efficiency-Enhancing Taxation in Two-Sided Markets.' Co-authors: Marko Koethenbuerger and Guttorm Schjelderup. *Journal of Public Economics* 92 (5-6); 2008, 1531-39.
- 28) 'Do Slotting Allowances Harm Retail Competition?' Co-author: Øystein Foros. *Scandinavian Journal of Economics* 110(2); 2008, 367-384.
- 29) 'R&D Policies, Trade and Process Innovation'. Co-author: Jan I. Haaland. *Journal of International Economics* 74(1); 2008, 170-187.
- 30) 'Competition for Viewers and Advertisers in a TV Oligopoly' Co-authors: Tore Nilssen and Lars Sørgard. *Journal of Media Economics* 20(3); 2007, 211-233.
- 31) 'Managerial Incentives and Access Price regulation'. Co-authors: Øystein Foros and Lars Sørgard. *European Journal of Law and Economics* 23; 2007, 117-133.
- 32) 'Network Ownership and Optimal Tariffs for Natural Gas Transport.' Co-authors: Kåre P. Hagen and Jan Gaute Sannarnes. In Dewenter, Ralf and Haucap, Justus (eds.) *Access Pricing: Theory and Practice*, Elsevier Science, Amsterdam, 2006.
- 33) 'Strategic Regulation Policy in the Internet'. Co-authors: Øystein Foros and Lars Sørgard. *Journal of Regulatory Economics* 30; 2006, 63-84.
- 34) 'Cooperative and Non-cooperative R&D Policy in an Economic Union.' Co-author: Jan I. Haaland. *Review of World Economics* 142(4); 2006, 720-745.
- 35) 'Corporate Tax Systems, Multinational Enterprises and Economic Integration.' Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup. *Journal of International Economics* 65(2); 2005, 507-521.
- 36) 'Do Internet Incumbents Choose Low Interconnection Quality?' Co-authors: Øystein Foros and Jan Yngve Sand. *Information Economics and Policy* 17; 2005, 149-164.
- 37) Critical Factors in Transnational Oil Companies Localisation Decisions – Clusters and Portfolio optimisation.' Co-authors: Petter Osmundsen and Ragnar Tveterås. In Solveig Glomsrød and Petter Osmundsen (eds.): *Petroleum Industry Regulation within Stable States. Recent Economic Analysis of Incentives in Petroleum Production and Wealth Management*, Ashgate Publishers, 2005, 26-44.
- 38) 'Media Competition on the Internet.' Co-authors: Pedro P. Barros, Tore Nilssen and Lars Sørgard. *Topics in Economic Analysis & Policy* 4 (1); 2004, 1-32.

- 39) 'Consequences of Imitation by Poor Countries on International Wage Inequalities and Global Growth.' *Review of Development Economics* 8(1); 2004, 47-67.
- 40) 'The Broadband Access Market: Competition, Uniform Pricing and Geographical Coverage.' Co-author: Øystein Foros. *Journal of Regulatory Economics* 23(3); 2003, 215-235.
- 41) 'The Role of FDI in Economic Development.' Co-authors: Kjetil Bjorvatn and Hildegunn Kyvik Nordås. *Nordic Journal of Political Economy* 28(2); 2002, 109-126.
- 42) 'Causes and Effects of FDI by the Norwegian Maritime Industry.' Co-author: Siri Pettersen Strandenes. *Maritime Policy & Management* 29(3); 2002, 223-239.
- 43) 'Access Pricing, Quality Degradation, and Foreclosure in the Internet.' Co-authors: Øystein Foros and Lars Sørgard. *Journal of Regulatory Economics* 22(1); 2002, 59-83.
- 44) 'Endogenous Growth and Trade Liberalization between Small and Large Countries.' *Review of International Economics* 10(1); 2002, 151-165.
- 45) 'Globalization versus Protectionism: Consequences for Long-term Growth and Welfare in the South.' *Japanese Economic Review* 53(3); 2002, 274-289.
- 46) 'Gains and Losses from Trade when Countries differ in Public Knowledge Stocks.' *Atlantic Economic Journal* 29(3); 2001, 274-293.
- 47) 'Competing for Capital in a Lumpy World.' Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup. *Journal of Public Economics* 78(3); 2000, 253-274.

VIII OTHER PUBLICATIONS IN ENGLISH

- 48) 'Media platforms chasing exclusive eyeballs'. Co-authors: Simon P. Anderson and Øystein Foros. VoxEU, 2018.
- 49) 'The media market and the battle for increasingly rare exclusive eyeballs'. Co-authors: Simon P. Anderson and Øystein Foros. LSE Business Review, March 6th, 2018.
- 50) 'Does Apple's agency model raise eBook prices?. Co-authors: Øystein Foros and Greg Shaffer. VoxEU, 2013.
- 51) 'National and Global Regulation of the Market for Internet Connectivity.' Co-author: Øystein Foros. In Thorsten Wichman (ed.): *Economics and the Internet: Proceedings from the Third Berlin Internet Economics Workshop*, Berlecon Research, 2001, 33-45.
- 52) 'The Internet Market Structure: Implications for National and International Regulation.' Co-author: Øystein Foros. *Telektronikk* 96(2); 2000, 45-59.

IX REFEREED PUBLICATIONS IN NORWEGIAN

- 53) 'Mer informasjon om rivalenes priser, mindre konkurranse?', Co-authors: Øystein Foros, Richard Friberg and Frode Steen. Samfunnsøkonomen, November 2022.
- 54) 'Konkurranse om melkebøndene', Co-authors: Øystein Foros and Erling Hjelmeng. Samfunnsøkonomen, September 2020.
- 55) 'Størrelsesbasert prisdiskriminering i det norske dagligvaremarkedet: Teori og terreng'. Co-author: Øystein Foros, 2019 (5), s. 42-53.
- 56) 'Individuelle priser i dagligvaremarkedet – et fangens dilemma for kjedene? Co-authors: Øystein Foros and Frode Steen. *Magma* 4/2017 s. 44-49.
- 57) 'Fastpris på bøker' Samfunnsøkonomen 2014 (4), 29-37. Co-authors: Øystein Foros and Erling Hjelmeng.
- 58) 'Fusjon i tosidige markeder' Magma 2013(08), 51-62. Co-author: Lars Sørgard.
- 59) 'Bør den indirekte pressestøtten gis som momsfritak eller skattefradrag?' Norsk Medietidsskrift 2013, 20(1); 29-51. Co-author: Jarle Møen.
- 60) 'Fastpris – med fokus på bokbransjen' Praktisk Økonomi & Finans 4, 2012: 67-77. Co-author: Øystein Foros.

- 61) 'NRK disiplinerer TV2 og TVNorges reklamelyst', Samfunnsøkonomien nr. 7, 2010; 25-27. Co-author: Øystein Foros.

X OTHER PUBLICATIONS IN NORWEGIAN

- 62) 'Strategisk skreddersøm av produkter og priser' Co-authors: Øystein Foros and Mai Nguyen-Ones. Praktisk økonomi og finans, 2019, 35(1), 61-68.
- 63) 'Innkjøpspriser i dagligvaremarkedet' Co-author: Øystein Foros. Samfunnsøkonomien 2018 (4), s. 10-15.
- 64) 'Mediemarked og mediepolitikk' (English title: Media Markets and Media Policy). Co-author: Guttorm Schjelderup. Enclosure to St. meld.nr 30 (2006-2007) "Kringkasting i en digital fremtid" (White Paper: "Broadcasting in a Digital Future")
- 65) 'Mediekonkurranse: P4 versus Kanal 24' (English title: Media competition: P4 versus Kanal 24). Co-author: Lars Sørgard. Magma 2(8); 2004, 83-92.
- 66) 'Bredbånd – til alle?' (English title: Broadband – to everyone?) Co-authors: Øystein Foros and Lars Sørgard. In Helge Godø (ed): IKT etter dotcom-boblen. Gyldendal Akademiske, 2003; 190-210.
- 67) 'Konkurranse og regulering innen Internett.' (English title: Competition and Regulation in the Internet.) Co-author: Øystein Foros. *The Norwegian Economic Journal* 116(2); 2002, 149-167.
- 68) 'Hvem vinner når tele og media møtes? Aksessleverandørenes strategiske utfordringer.' (English title: Who Wins when Tele and Media meet? Strategic Challenges for Local Access Providers.) Co-authors: Øystein Foros and Lars Sørgard. In: Svein Ulset (ed.): *Fra summetone til informasjonsportal* (English title: From Dialing Tone to Information Portal). SNF Årbok, 2001, 93-113.
- 69) 'IKT-næringen: Integrasjon, konkurranse eller vennskap?' (English title: 'The ICT industry (information and communications technology): Integration, Competition or Friendship?') Co-authors: Øystein Foros and Lars Sørgard. *Magma* 3(4); 2000, 19-30.
- 70) 'Sentrale lokaliseringsfaktorer for flernasjonale oljeselskaper - Klynger og materialitet.' (English title: 'Central Locational Factors for Multinational Oil Companies – Clusters and Materiality.') Co-authors: Petter Osmundsen and Ragnar Tveterås. *Beta* 1(14); 2000, 30-43.
- 71) 'Mot en ny økonomisk geografi? Implikasjoner av økonomisk integrasjon for velferd og næringsstruktur i et lite land.' (English title: 'Towards a New Economic Geography? Implications of Economic Integration for Welfare and Production Structure in a Small Country.') Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup. *The Norwegian Economic Journal* 112; 1998, 127-154.

XI CONSULTANCY

- *Consultancy on the grocery market on input price discrimination.* For BAHR (Oda and REMA 1000), May 2022 – . In cooperation with Øystein Foros and Erling Hjelmeng, advisor on the following documents written by BAHR: «Forslag til midlertidig forskrift om usaklig prisdiskriminering i dagligvaremarkedet: Utredning av behovet for supplering av konkurranseloven og forslag til midlertidig forskrift med merknader» and on «Dagligvareleverandørenes prisdiskriminering: En gjennomgang av den konkurranspolitiske diskusjon og Konkurrensetilsynets praksis under dagens konkurranselov (2004–2022)».
- *Consultancy on the grocery market.* In cooperation with Øystein Foros. For BAHR/REMA 1000, April 2018 – ongoing

- *Consultancy on the proposed merger DNB-Sbanken.* In cooperation with Øystein Foros and Erling Hjelmeng. For BAHR/DNB, November 2021 – February 2022.
- *Consultancy on the TV market.* In cooperation with Øystein Foros. For BAHR/Viasat, September, 2020
- *Konkurranse i meierimarkedet – bra for forbruker og bonde.* Co-authors: Øystein Foros and Erling Hjelmeng. Analysis for Q-Meieriene. November 2020.
- *Kommentarer i Landbruksdirektoratets rapport «Utredning om særskilt distribusjonstilskudd i prisutjevningsordningen for melk»,* Co-authors: Øystein Foros and Erling Hjelmeng. Analysis for Q-Meieriene. June 2020.
- *Konkurranse i meierimarkedet: Hvordan gi bonden reelle alternativ for salg av melk?* Co-authors: Øystein Foros and Erling Hjelmeng. Analysis for Q-Meieriene. May 2020.
- *Kommentarer til Oslo Economics' utredning for Norgesgruppen «Konsekvenser av et forbud mot prisdiskriminering i det norske dagligvaremarkedet,* Co-author: Øystein Foros. Analysis for BAHR/Rema1000. December, 2019.
- *Noen kommentarer til Bjørn Olav Johansen og Odd Rune Straume, «Effektene av diskriminerende innkjøpspriser i det norske grossistmarkedet for dagligvarer»,* skrevet på oppdrag fra Konkuransetilsynet, Co-author: Øystein Foros. Analysis for BAHR/Rema1000. December, 2019.
- *Går vi mot duopol eller danske tilstander i det norske dagligvaremarkedet? Størrelsesbasert prisdiskriminering: Årsaker og konsekvenser.* Co-author: Øystein Foros. Analysis for BAHR/Rema1000. August 2019.
- *Tilleggsnotat til «Markedet for bredbånd hjemme: Markedsavgrensning og konkurranseanalyse».* Co-author: Øystein Foros. Analysis for Telenor. April 2019.
- *Asymmetriske innkjøpspriser i dagligvaremarkedet: En vurdering av konsekvensene av et forbud mot prisdiskriminering fra dominerende leverandør.* Co-author: Øystein Foros. Analysis for BAHR/Rema1000. July 2018.
- *Does exogenous asymmetry in size among retailers induce input price discrimination?.* Co-authors: Øystein Foros and Greg Shaffer. Analysis for BAHR/Rema1000. July 2018.
- *Markedet for bredbånd hjemme: Markedsavgrensning og konkurranseanalyse.* Co-author: Øystein Foros. Analysis for Telenor. May 2018.
- *Consultancy on sector-specific regulation in the telecommunication market.* In cooperation with Øystein Foros, 2016-2018. For Telenor.
- *Consultancy for Den norske Forleggerforening,* January 2018.
- *Kommentarer til Landbruksdirektoratets rapport «Utredning om særskilt distribusjonstilskudd i prisutjevningsordningen for melk».* Co-authors: Øystein Foros and Erling Hjelmeng. Analysis for Q-meieriene. 2017.
- *Konkurranse om melkebøndene.* Co-authors: Øystein Foros and Erling Hjelmeng. Analysis for Q-meieriene. 2017.
- *Konkurranseforholdene i meierisektoren.* Co-authors: Erling Hjelmeng and Øystein Foros, analysis for Q-meieriene. 2017.
- *Nettnøytralitet og mediemangfold.* In cooperation with Øystein Foros, 2016. For Telenor.
- *Markedssvikt i nyhetsproduksjon: Er statsstøtte til en lineær reklamefinansiert allmennkringkaster et velegnet virkemiddel?.* Co-author: Øystein Foros, analysis for Discovery Networks. October 2016.
- *Consultancy on sector-specific regulation in the telecommunication market.* In cooperation with Øystein Foros, 2016. For Telenor.

- *Consultancy on the merger between Børsen and JP/Politikens Hus A/S*. In cooperation with Øystein Foros, 2016, for Oslo Economics.
- *Consultancy on the effects of TV 2's purchase of C More*. In cooperation with Øystein Foros, 2015, for TV 2.
- *Consultancy on the merger between TeliaSonera and Tele 2*. In cooperation with Øystein Foros, 2014, for Konkurransetilsynet.
- *Kommentarer til rapporten «Utredning av forholdet mellom reguleringen av bokbransjen og EØS-konkurranseretten»*. Co-author: Øystein Foros, analysis for Den norske Forleggerforening and Bokhandlerforeningen, December, 2014.
- *Fastpris på bøker: Bransjeomfattende eller frivillig?*, Co-author: Øystein Foros, March 2012, analysis for Den norske Forleggerforening.
- *Consultancy on the merger between A-pressen and Edda Media*, In cooperation with Lars Sørgard, 2011/2012, for Konkurransetilsynet.
- *Samfunnsøkonomisk analyse – regulering av mediemarkedene*. Co-author: Lars Sørgard, November 2011, analysis for Medieeierskapsutvalget.
- *Consultancy on the financing of public broadcasters*, In cooperation with Guttorm Schjelderup, 2009, for Kulturdepartementet.
- *Consultancy on the effects of specific taxation on TV distribution*, In cooperation with Guttorm Schjelderup, 2009, for Kulturdepartementet.
- *Eksklusivitet i TV-markedet*. Co-authors: Guttorm Schjelderup and Lars Sørgard, January 2008, analysis for Konkurransetilsynet.
- *Consultancy on the consequences of bundling of TV channels*, 2008, for TV 2.
- *Consultancy on the consequences of passenger and seat taxes on airline traffic*, In cooperation with Guttorm Schjelderup, 2007, for KLM.

XII REFEREE

International Tax and Public Finance, Journal of Economic Growth, Journal of International Economics, Journal of Political Economy, Journal of Public Economics, Review of International Economics, Scandinavian Journal of Economics, Forum for Development Studies, RAND, Review of International Economics, Regional Science and Urban Economics, International Economic Review, European Economic Review, of Contemporary Economic Policy, International Journal of Industrial Organization, Journal of Media Economics

XIII NEWSPAPER ARTICLES

- 1) 'Kiwis prislås og andre priser'. Co-authors: Øystein Foros and Erling Hjemeng. *Dagens Næringsliv* 02.02.23
- 2) 'Skatt på at det blåser?' Co-author: Øystein Foros. *Dagens Næringsliv* 29.09.22.
- 3) 'Kan Fortnite lykkes bedre enn Dylan mot Apple? Co-author: Øystein Foros. *Dagens Næringsliv* 23.08.20
- 4) 'Hva er alternativet til økt konkurranse i meierisektoren? Færre bønder'. Co-authors: Øystein Foros and Erling Hjemeng. *Nasjonen* 22.06.2020.
- 5) 'Konkurranse i meierisektoren for å hindre ytterligere kvotereduksjoner'. Co-authors: Øystein Foros and Erling Hjemeng. *Nasjonen* 18.06.2020.
- 6) 'Gi bonden reelle alternativer for salg av melk'. Co-authors: Øystein Foros and Erling Hjemeng. *Nasjonen* 02.06.2020.
- 7) 'Konkurranse om melkebøndene'. Co-authors: Co-authors: Øystein Foros and Erling Hjemeng. *Nasjonen* 11.05.2020.
- 8) 'Tilsyn i tårnet'. Co-author: Øystein Foros. *Dagens Næringsliv* 19.03.2020.

- 9) 'Største kunde får ikke nødvendigvis bedre pris'. Co-author: Øystein Foros. *Dagens Næringsliv* 04.12.2019.
- 10) 'Vi kan få duopol i dagligvare – eller dansk-svenske tilstander'. Co-author: Øystein Foros. *Dagens Næringsliv* 19.08.2019.
- 11) 'Resett i lære hos Sophie Elise'. Co-author: Øystein Foros. *Dagens Næringsliv* 04.04.2019.
- 12) 'Tvilsom Telenor-bot'. Co-authors: Øystein Foros and Erling Hjelmeng. *Dagens Næringsliv* 23.06.2018.
- 13) 'De grønne bør juble for matkjedene' Co-author: Øystein Foros. *Dagens Næringsliv* 24.10.2017.
- 14) 'Holder i trøyen' Co-authors: Erling Hjelmeng and Øystein Foros. *Dagens Næringsliv* 22.04.2017.
- 15) 'Vinn-vinn for kunder og Rema' Co-author: Øystein Foros. *Dagens Næringsliv* 11.01.2017.
- 16) 'Flere bør tenke som kulturministeren' Co-author: Øystein Foros. *Dagens Næringsliv* 17.08.2016.
- 17) 'BT-fiffen' Co-author: Øystein Foros. *Bergens Tidende* 21.05.2015.
- 18) 'NRK bidrar til mediemangfold', Co-authors: Tommy Gabrielsen and Lars Sørgard. *Dagens Næringsliv* 14.05.2015.
- 19) 'Positiv regulering av NRK', Co-author: Øystein Foros. *Dagens Næringsliv* 24.11.2014.
- 20) 'Enige og tro i mediepolitikken', Co-author: Jarle Møen. *Aftenposten* 22.08.2014.
- 21) 'Størrelse er viktig når matkjedene dater', Co-author: Øystein Foros. *Aftenposten* 18.06.2014.
- 22) 'Trenger vi to vaktbikkjer?' Co-authors: Øystein Foros and Lars Sørgard. *Dagens Næringsliv* 30.09.2013.
- 23) 'Schibsted, vakkende på stupet?' Co-authors: Øystein Foros and Lars Sørgard. VG 25.09.2013.
- 24) 'Logrende vaktbikkje' Co-author: Øystein Foros. *Dagens Næringsliv* 26.06.2013.
- 25) 'Don Draper redigerer Aftenposten' Co-author: Øystein Foros. *Aftenposten* 26.03.2013.
- 26) 'Er norsk presse dårlige lobbyister?' Co-author: Jarle Møen. *Aftenposten* 31.05.2012.
- 27) 'Den siste sovjetstat?' Co-author: Øystein Foros. *Dagens Næringsliv* 08.05.2012.
- 28) 'Fastpris betyr ikke høyere bokpriser' Co-author: Øystein Foros. *Dagens Næringsliv* 17.04.2012.
- 29) 'Bordet fanger' Co-author: Jarle Møen. *Dagens Næringsliv* 03.04.2012.
- 30) 'Obligatoriske fastpriser' Co-author: Øystein Foros. *Aftenposten* 20.03.2012.
- 31) 'Nyhetskartell' Co-author: Øystein Foros. *Dagbladet* 24.11.2011.
- 32) 'Apple – lær av Telenor' Co-author: Øystein Foros. *Dagens Næringsliv* 11.11.2011.
- 33) 'Verre enn før?' Co-author: Lars Sørgard. *Dagens Næringsliv* 28.06.2011.
- 34) 'Utvalg gjør maten dyrere', Co-author: Øystein Foros. *Bergens Tidende* 17.04.2011.
- 35) 'Aviser på surfebrett', Co-author: Øystein Foros. *Bergens Tidende* 05.10.2010.
- 36) 'Reklamejubel for NRK', Co-author: Øystein Foros. *Aftenposten* 01.10.2010.
- 37) 'NRK for folk flest'. Co-author: Øystein Foros. *Dagens Næringsliv* 14.07.2010.
- 38) 'Kan iPad redde mediebransjen?'. Co-author: Øystein Foros. *Dagbladet* 10.02.2010.
- 39) 'Er TV-dørvaktene irriterende eller nyttige?' Co-authors: Øystein Foros and Lars Sørgard. *Bergens Tidende* 12.07.09.
- 40) 'Vrir seg unna tvangssalg?'. Co-author: Øystein Foros. *Dagens Næringsliv* 16.06.2009.
- 41) 'Øk pressestøtten!'. Co-author: Helge Østbye. *Aftenposten* 01.04.09.
- 42) 'Hvordan skal avisene tjene penger?' Co-authors: Tore Nilssen and Lars Sørgard, *Dagens Næringsliv* 20.03.09.
- 43) 'Behold NRK-lisensen' Co-authors: Guttorm Schjelderup and Lars Sørgard, *Dagens Næringsliv* 02.06.08.

- 44) 'Dobbeltrolle og mediepolitikk' Co-author: Guttorm Schjelderup. *Dagens Næringsliv* 19.07.07.
- 45) 'Lønnsom avis uten papir' Co-author: Øystein Foros. *Dagbladet* 23.03.05.
- 46) 'Inngangspenger i matbutikken?' Co-author: Øystein Foros. *Bergens Tidende* 14.01.05.
- 47) 'Kremmere eller mafia?' Co-author: Øystein Foros. *Dagens Næringsliv* 13.01.05.
- 48) 'Radiokrigen' Co-author: Lars Sørgard. *Dagens Næringsliv* 07.01.04.
- 49) 'Hva skal vi gjøre med Telenor?' Co-author: Lars Sørgard. *Ukeavisen Telecom* 28.03.03.
- 50) 'Bør vi regulere bort nasjonale suksesshistorier?' Co-author: Kåre P. Hagen. *Dagbladet* 30.12.02.
- 51) 'Betales dagens prisregulering av fremtidens telebrukere?' Co-author: Kåre P. Hagen. *Ukeavisen Telecom* 14.11.02.
- 52) 'Keiserens nye klær' *Finansavisen* 15.04.00.
- 53) 'Myten om de asiatiske tigrenes vekst og fall' *Finansavisen* 22.01.00.