

## Curriculum vitae

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### Academic Position

- Professor, Department of Economics, NHH, 2006–present.
- Associated Researcher, Centre for the Study of Equality, Social Organization, and Performance (a research centre funded by The Research Council of Norway as a Centre of Excellence), Department of Economics, University of Oslo, 2007–present.

### Academic Leadership

- Deputy-director, FAIR, 2017-present
- Vice-chair, Department of Economics, NHH, 2013–present.
- Director, The Choice Lab, 2011–present.
- Head of Centre for Ethics and Economics, NHH, 2001–present
- Program director, Centre for Applied Research at NHH, 2008–present.

### Visiting Researcher

- University of California, Berkeley, Department of Economics and Department of Philosophy, fall 2009–spring 2010.
- Ludwig-Maximilians-Universität München, Center for Economic Studies, fall 2007.
- Harvard University Program in Ethics and Health, Harvard University, fall 2005.
- Wissenschaftszentrum, Berlin, summer 2003.
- Columbia University, Department of Philosophy, fall 2000.

### Commissions of Trust

- The board of Rafto Prize Fund, 2012–present.
- The government committee appointed to combat tax flight from poor countries, 2008–2009.
- The National Committee for Research Ethics in the Social Sciences and the Humanities, 2003–2008.
- The Ethics Council at the Confederation of Norwegian Business and Industry, 2003–2009.
- The government committee appointed to propose ethical guidelines for the Norwegian Government Petroleum Fund, 2002–2003.
- The program committee for research on corporate social responsibility in The Research Council of Norway, 2002–2003.
- Norwegian Scientific Council for Economics, 2005-2007 (board member, 2007–2009).

### Major Research Grants

- Research Centre of Excellence, The Research Council of Norway (The Centre for Experimental Research on Fairness, Inequality and Rationality).
- Research grant from The Research Council of Norway, 2017 (Research Project: *Understanding Paternalism*”, NOK 11 million).
- Research Grant from NORFACE, 2014 (Research project: “Fairness, personal responsibility and the welfare state”, EUR 1.5 million).
- Research Grant from The Research Council of Norway, 2014 (Research Project: “The welfare state and fairness in markets”, NOK 11.2 million)
- Research Grant from The Research Council of Norway, 2009 (Research project: “Moral preferences, labor markets and welfare Policy”, NOK 8.6 million).
- Research Grant from The Research Council of Norway, 2009 (PhD-project: Individual generosity and socio-economic characteristics, NOK 2.4 million).
- Research Grant from The Research Council of Norway, 2007 (Research project: “Responsibility, individual choice, and redistributive policy”, NOK 7.3 million).
- Research Grant from The Research Council of Norway, 2005 (Research project: “A liberal

egalitarian approach to disability”, NOK 0.9 million).

- Research Grant from The Research Council of Norway, 2002 (Research project: “From circumstances to choice: Implications of the new genetics for social justice and health policy”, NOK 2.8 million).

### Teaching and Supervision

- Bachelor: Microeconomics, Ethics, Behavioral economics.
- Master: Behavioral economics, Public economics.
- PhD: Behavioral economics, Ethics
- I organize numerous PhD activities and currently supervise three PhD students.
- Teaching awards: National award for outstanding quality in teaching (2013); NHH Student prize for excellence in teaching (2003, 2008 and 2015); NHH prize for excellence in teaching (2011).

### Editorial Positions

- *Management Science*, Associate Editor, 2013–present.
- *Economics and Philosophy*, Editorial Board, 2011–present
- *Nordic Journal of Applied Ethics*, Editorial Board, 2007–present
- *Nordic Journal of Political Economy*, 2004–2010.
- Editor of the collection *The Economics of Fairness* (to be published) in the Edward Elgar series “The International Library of Critical Writings in Economics” (together with Bertil Tungodden).

### Referee

*American Economic Journal: Economic Policy, American Economic Review, Brain and Behavioral Science, Developmental Psychology, Economica, Economics and Philosophy, Econometrica, Economic Journal, Ethics, Ethics and International Affairs, European Economic Review, European Journal of Political Economy, Experimental Economics, Games and Economic Behavior, Journal of Economic Behavior and Organizations, Journal of Econometrics, Journal of Economic Psychology, Journal of Peace Research, Journal of Public Economics, Journal of the European Economic Association, Nordic Journal of Applied Ethics, Management Science, Nordic Journal of Political Economy, Philosophy, Politics & Economics, Quarterly Journal of Economics, Review of Income and Wealth, Scandinavian Journal of Economics, Social Choice and Welfare, World Development.*

### Organization of International Research Activities

I am the co-founder of The Choice Lab ([thechoicelab.no](http://thechoicelab.no)), which has established itself as a hub for behavioural and experimental economics in Europe. It has been selected as a top priority research center of international excellence at NHH and was recently granted status as Senter for Fremdragende Forskning as part of the Centre for Experimental Research on Fairness, Inequality and Rationality. The Choice Lab organizes a number of seminars, workshops and conferences and has an extensive visitor program.

### Invited resubmissions

1. ‘The effect of early education on social preferences’, (co-authors John List, Anya Semek and Bertil Tungodden), invited resubmission in *Journal of Political Economy*.
2. ‘Teaching through television: experimental evidence on entrepreneurship education in Tanzania’, (co-authors Kjetil Bjorvatn, Linda Helgesson Sekei, Erik Ø. Sørensen and Bertil Tungodden), invited resubmission in *Management Science*.
3. ‘Cutthroat capitalism versus cuddly socialism: Are Americans more meritocratic and efficiency-seeking than Scandinavians?’, (co-authors Ingvild Almås and Bertil), invited resubmission *Journal of Political Economy*.
4. ‘Social risk preferences: theory and experimental evidence, (co-authors Shachar Kariv, Erik Ø. Sørensen, Bertil Tungodden and Bill Zame), invited resubmission in *Journal of Political Economy*.

### Publications in international refereed journals

5. 'Fairness in bankruptcy situations: an experimental study', (co-authors Roland Luttens, Erik Ø. Sørensen and Bertil Tungodden), forthcoming in *Management Science*.
6. 'Fairness and the proportionality principle', (co-author Bertil Tungodden), forthcoming in *Social Choice and Welfare*.
7. 'Moral appeals can help reduce tax evasion', (co-authors Kristina Bott, Erik Ø. Sørensen and Bertil Tungodden), *Harvard Business Review*, July 20, 2017.
8. 'Is It OK to Get Paid More for Being Lucky?', (co-authors Ingvild Almås, and Bertil Tungodden), in *Harvard Business Review*, March 9, 2017.
9. 'What Explains the Gender Gap in College Track Dropout? Experimental and Administrative Evidence', (co-authors Ingvild Almås, Kjell G. Salvanes, Erik Ø. Sørensen and Bertil Tungodden), in *American Economic Review (P&P)*, 106(5), 296-302, 2016.
10. 'Face-saving or fair-minded: what motivates moral behavior?', (co-authors Trond Halvorsen, Erik Ø. Sørensen and Bertil Tungodden), forthcoming in *Journal of the European Economic Association*.
11. 'Fairness and the proportionality principle', (co-author Bertil Tungodden), forthcoming in *Social Choice and Welfare*.
12. 'Fairness is intuitive', (co-authors Ulrik H. Nielsen, Bertil Tungodden, Jean-Robert Tyran, Erik Wengström, forthcoming in *Experimental Economics*.
13. 'Willingness to compete: family matters', (co-authors Ingvild Almås, Kjell G. Salvanes, Erik Ø. Sørensen and Bertil Tungodden), forthcoming in *Management Science*.
14. 'Fairness and family background', (co-authors Ingvild Almås, Kjell G. Salvanes, Erik Ø. Sørensen and Bertil Tungodden), forthcoming in *Politics, Philosophy and Economics*.
15. 'Leadership and incentives', (co-authors Bjørn Atle Reme, Erik Ø. Sørensen and Bertil Tungodden), forthcoming *Management Science*.
16. 'Certification and socially responsible production', (co-author Tone Ognedal), forthcoming in *Economics of Governance*.
17. 'Social preferences in the lab: A comparison of students and a representative population', (co-authors Knut Nygaard, Erik Ø. Sørensen and Bertil Tungodden), *Scandinavian Journal of Economics*, 117 (4), 1306-1326, 2015.
18. 'Equity theory and fair inequality: a neuroeconomic study', (co-authors Tom Eichele, Kenneth Hughdahl, Karsten Specht, Erik Ø. Sørensen and Bertil Tungodden), *Proceedings of the National Academy of Science*, 111 (43), 15368–15372, 2014.
19. 'An experimental study of pro-social behavior among prisoners', (co-authors Sigbjørn Birkeland, Erik Sørensen and Bertil Tungodden), *Experimental Economics*, 17, 501-5011, 2014.
20. 'Do non-enforceable contracts matter? Evidence from an international lab experiment', (co-authors Rune Jansen Hagen, Erik Ø. Sørensen and Bertil Tungodden), in *Review of Income and Wealth*, 60(1), 100-113, 2014.
21. 'When do we lie?', (co-authors Erik Ø. Sørensen and Bertil Tungodden), forthcoming in, *Journal of Economic Behavior & Organizations*, 93, 258-265, 2013.
22. 'Just Luck: An Experimental Study of Risk Taking and Fairness', (co-authors James Konow, Erik Sørensen and Bertil Tungodden), in *American Economic Review*, 103(4), 1398-1413, 2013.
23. 'Give and Take in Dictator Games', (co-authors Ulrik Haagen Nielsen, Erik Ø. Sørensen, Bertil Tungodden and Jean-Robert Tyran), forthcoming in *Economics Letters*, 118(2), 280-283.
24. 'Heterogeneity in fairness views: A challenge to the mutualistic approach?', (co-authors Bertil Tungodden), in *Brain and Behavioral Science*, 36(1): 84-85, 2013.
25. 429-441.
26. 'Rich meet poor – an international experiment', (co-authors Karl Ove Moene, Erik Sørensen and Bertil Tungodden), in *Journal of the European Economic Association*, 11(3), 574-598, 2013.
27. 'The importance of framing and self-reported data in a dictator game with production', (co-authors Astri Drange Hole, Erik Sørensen and Bertil Tungodden), in *Social Choice and Welfare*, 36(1), 105-120, 2011.
28. 'Measuring unfair inequality. Theory and evidence from Norwegian data', (co-authors Ingvild Almås, Jo Thori Lind, Erik Sørensen and Bertil Tungodden), *Journal of Public Economics* (2011), 488-499.
29. 'Distributive interdependencies in liberal egalitarianism', (co-author Bertil Tungodden), *Social Choice and Welfare* (2011), volume 36 (1), 35-47.

## Work in Progress

30. 'Second-best fairness: false positives and false negatives in distributive choices', (co-authors Cornelius Cappelen and Bertil Tungodden), NHH Discussion Paper 14/2016.
31. 'The freedom to choose undermines the willingness to redistribute', (co-authors Sebastian Fest, Erik Ø. Sørensen and Bertil Tungodden), NHH Discussion Paper 27/2014.
32. 'You've got mail: a randomized field experiment on tax evasion', (co-authors Kristina Bott, Erik Ø. Sørensen and Bertil Tungodden), NHH department of Economics Discussion Paper 26/2014
33. 'Is there a Development Gap in Rationality', (co-authors Shachar Kariv, Erik Ø. Sørensen and Bertil Tungodden), NHH department of Economics Discussion paper 07/2014,
34. 'Willingness to compete in a gender equal society', (co-authors Ingvild Almås, Kjell G. Salvanes, Erik Ø. Sørensen and Bertil Tungodden), NHH Discussion Paper 24/12.
35. 'Tax policy and fair inequality', (co-author Bertil Tungodden), NHH Discussion Paper 03/12.
36. 'Modeling Individual Choices in Experiments: Random utility versus random behavior', (co-authors Astri Drange Hole, Erik Sørensen and Bertil Tungodden). NHH Discussion Paper 07/09.

## Honours

- Bronsesvampen (Student prize at NHH for excellence in teaching), 2015.
- "Akademikerprisen", National award for outstanding quality in research and research dissemination awarded by Akademikerne, 2013
- National award for outstanding quality in teaching (together with Bertil Tungodden Ministry of Education and Research, Norway - the award also comes with a grant of NOK 1 million to NHH), 2013.
- NHH pris for fremdragende lærerinnsetts (NHHs prize for excellence in teaching), 2011.
- Bronsesvampen (Student prize at NHH for excellence in teaching), 2007.
- Ingvar Wedervangs Pris til Yngre forskere, (prize for excellence in research in economics awarded every 4th year), 2006.
- Bronsesvampen (Student prize at NHH for excellence in teaching), 2003.