PEDER SATHER WORKSHOP ON INDUSTRIAL ORGANIZATION

November 18, 2013 Bancroft Hotel Conference Center

Preliminary Agenda

8:30 Breakfast

- 8:50 Welcoming remarks Lars Sørgard Richard Gilbert
- 9:00 Trond Olsen (Norwegian School of Economics) Teams and Tournaments in Relational Contracts Discussant: Steve Tedalis
- 9:50 Break
- 10:05 Dennis A. Yao (Harvard Business School) Delay As Agenda Setting Discussant: Eirik G. Kristiansen
- 10:55 Break
- 11:10 Bjørn Olav Johansen (University of Bergen) Resale price maintenance in two-sided markets Discussant: Joseph Farrell
- 12:00 Lunch break
- 1:30 Richard Gilbert (UC Berkeley) Probabilistic Enforcement of Licensing Agreements Discussant: Christian Riis
- 2:20 Break
- 2:35 Christian Riis (Norwegian Business School) Exclusive Dealing in Decentralized Markets Discussant: Aaron Edlin
- 3:25 Break
- 3:40 Sofia Berto Villas-Boas (UC Berkeley) Merger in Retail Markets Discussant: Morten Sæthre

- 4:30 Break
- 4:45 Lars Sørgard (Norwegian School of Economics) Upstream merger in a successive oligopoly: Who pays the price? Discussant: Carl Shapiro