

Course Information

Incorporating Psychology into Economic Models

The course covers the research frontier in behavioral economics, with an emphasis on how psychological mechanisms can be included in economic models, and implications of these models for our understanding of key questions in economics. The course will also discuss how to think about these models and use them in research.

Dates: 11 - 14 August 2025

Room: Aud C - Mazemap

Place: Helleveien 30, 5045 Bergen, Norway | NHH, Norwegian School of Economics

Course Lecturer: Matthew Rabin, Harvard University

Hosted by: FAIR NHH, Centre for Experimental Research on Fairness, Inequality and Rationality

Reading materials: can be downloaded here

Deadline for paper: October 15 (15 pages plus references)

ESCT: 5

Student presentation set-up: 15-minute presentation & 5-minute Q&A

Transportation: Travelling to Bergen and NHH



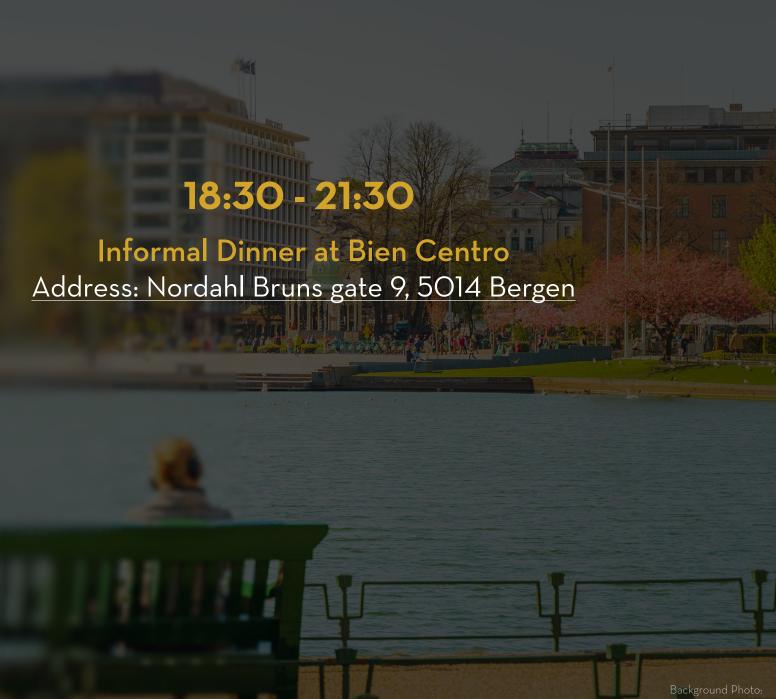
Matthew Rabin

Matthew Rabin is the Pershing Square Professor of Behavioral Economics at Harvard, focusing on integrating psychological realism into economic theory



Monday, 11 August

Coffee and Registration
Welcome remarks
L1: Course Introduction, and Introduction to Belief-Based Utility
Coffee Break
L2: Ego Utility; Anticipatory Utility, and Consistent Beliefs
Lunch
L3: Introduction to Reference Dependence and Prospect Theory
Break
Student Presentations
Emre Karayer, Framing and Rationality Martin Ørbeck, Motivation and Revealed Preferences for Environmental Quality:
Evidence from Household Food Consumption
Theresa Lang, Promotion of sustainable food products with collective or egoistic motivation



Tuesday, 12 August

09:00 - 09:30	Coffee
09:30 - 10:45	L4: Expectations and Reference Dependence
10:45 - 11:00	Coffee Break
11:00 - 12:30	L5: Intro to Limited Rationality & Focusing/Bracketing Effects
12:30 - 13:30	Lunch
13:30 - 15:00	L6: Misprediction of Future Utility
15:00 - 15:15	Break
15:15 - 16:15	Student Presentations
15:15 - 15:35	John Gorham, Status Concerns and Risk Taking
15:35 - 15:55 15:55 - 16:15	Brandon John Williams, Costly Elicitation Rubayat Sarwar, Do People Spend More on Multi-Bets
	The state of the s

Wednesday, 13 August

09:00 - 09:30	Coffee
09:30 - 10:45	L7: Present Bias and Misprediction
10:45 - 11:00	Coffee Break
11:00 - 12:30	L8: Errors in Statistical Reasoning
12:30- 14:15	Lunch
14:15 - 15:30	L9 & Faculty Seminar: News Utility, Insurance, and Risky Living
15:30 - 16:00	Break
16:00 - 16:40 16:00 - 16:20 16:20 - 16:40 16:40 - 17:00	Student Presentations Yuanqing Dong, Emotions and risk-taking Marco Almbauer, Market Disagreement around ECB Announcements Michael Keinprecht, Third party loss aversion reduces spectator redistribution

17:00 Hike to Mount Stoltzen (voluntary, weather permitting)

We'll walk together from NHH to Stoltzen, we recommend good shoes and comfortable clothing. Stoltzekleiven is a steep paved trail and stairs with approximately 908 steps. Stoltzekleiven is a hard but short hike and one of the most popular trails in Bergen.

Thursday, 14 August

09:00 - 09:30 Coffee L10: Errors in Social Inference and Mis-inference 09:30 - 10:45 10:45 - 11:15 Break L11: Redundancy Neglect, Social mis-learning, and Herding 11:15 - 12:45 12:45 - 13:45 Lunch 14:00 - 16:00 Open Office Hours with Professor Matthew Rabin, Alexander W. Cappelen and Bertil Tungodden DROP-IN, OFFICE OVERVIEW: E230 - Matthew Rabin E222 - Bertil Tungodden E224 - Alexander W. Cappelen



