

20 ECBE 25 Conference

Early Career Behavioral Economics

19 - 20 June | Bergen, Norway
Norwegian School of Economics



FAIR

Centre for Experimental Research
on Fairness, Inequality and Rationality

ORGANIZING COMMITTEE



Peter Andre

SAFE,
Goethe University



Cuimin Ba

University of Pittsburgh



Luca Henkel

Erasmus University
Rotterdam



Mattie Toma

University of Warwick

Reviewing Committee



Chiara Aina

Pompeu Fabra University



Constantin Charles

London School
of Economics



Jason Sommerville

Federal Reserve Bank
of New York



Alex Wellsjo

UC San Diego

HOSTS



Bertil Tungodden

FAIR NHH



Alexander W. Cappelen

FAIR NHH

Local Organizer



Susanne Bøe Løge

FAIR NHH
Center Coordinator
susanne.loge@nhh.no

Practical Information



[Helleveien 30, 5045 Bergen](#)
[3rd floor, E301 - Kjell Grønshaugs](#)



[Travelling to Bergen and NHH](#)

How to get to and around Bergen,
and to NHH from the city center



Presentation setup

15 minute presentation
5 minute Q&A

Wednesday, June 18

19:00 Informal Dinner at Bien Centro

Address: [Nordahl Bruns gate 9, 5014 Bergen](#)



Thursday, June 19

[3rd floor, E301 - Kjell Grønshaugs](#)

09:00 - 09:30 Coffee and Registration

09:30 - 09:40 Welcome remarks

09:40 - 10:40 Session 1: Preferences

Chair: Luca Henkel

09:40 - 10:00

Preference for Rights

Charles Rafkin (UC Berkeley)

10:00 - 10:20

Individual Preferences for Truth-Telling

Lisa Spantig (RWTH Aachen / University of Essex)

10:20 - 10:40

**What You Don't Know May Hurt You:
Preferences Over Mental And External States**

Gonzalo Arrieta (University of Zürich)

10:40 - 11:10



Coffee Break

11:10 - 12:20

Session 2: Field experiments

Chair: Luca Henkel

11:10 - 11:40

Entrepreneurs of Emotions: Evidence from Street Vending in India

Ronak Jain (University of Zürich)

11:40 - 12:00

Simple Actions, Complex Habits: Lessons from Hospital Hand Hygiene

Alex Wellsjo (Rady School of Management UCSD)

12:00 - 12:20

Demand for Urban Exploration: Evidence from Nairobi

Josh Dean (University of Chicago)

12:20 - 13:30



Lunch

13:30 - 14:30

Session 3: Memory

Chair: Cuimin Ba

13:30 - 13:50

Memory Rehearsal and Belief Biases

John Conlon (Carnegie Mellon University)

13:50 - 14:10

Marketwide Memory

Constantin Charles (London School of Economics)

14:10 - 14:30

Motivated procrastination

Charlotte Cordes (Ludwig-Maximilians-Universität München)

14:30 - 15:20



Coffee Break

15:20 - 16:00

Session 4: Performance and Productivity

Chair: Cuimin Ba

15:20 - 15:40

Self-Detrimental Avoidance of Rest

Alexandra Schubert (University of Zürich)

15:40 - 16:00

Cash and Cognition: The Impact of Transfer Timing on Standardized Test Performance and Human Capital

German Reyes (Middlebury College)

18:00 - 21:00

Conference Dinner

See next page for meeting details

MEETING AT FLØIBANEN



[Vetrlidsallmenningen 23A, 5014 Bergen](#)

HIKING

Meet at Fløibanen at 17:00.

The hike takes about 45-60 minutes.

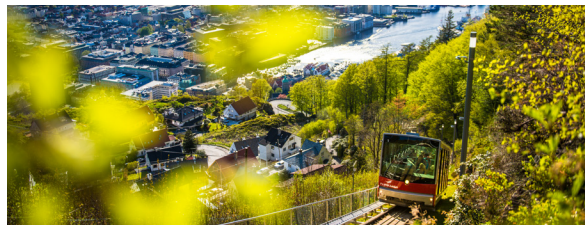
[Read more about the hike.](#)

FUNICULAR

Meet at Fløibanen at 17:30.

The ride takes approx. 6 minutes.

[Read more about the funicular.](#)



Friday, June 20

[3rd floor, E301 - Kjell Grønshaugs](#)

09:00 - 09:30



Coffee

09:30 - 10:30

Session 5: Learning and Communication

Chair: Peter Andre

09:30 - 09:50

Limited Memory, Learning, and Stochastic Choice

Giacomo Lanzani (Harvard University)

09:50 - 10:10

Human Learning about AI

Raphael Raux (Harvard University)

10:10 - 10:30

Context and Communication

Zachary Wojtowicz (Harvard University)

10:30 - 11:00



Coffee Break

11:00 - 12:00

Session 6: Behavioral models

Chair: Peter Andre

11:00 - 11:20

What You Can't See: Contingent Thinking Failures in Dynamic Markets

Shani Cohen (Harvard University)

11:20 - 11:40

Is Prospect Theory Really a Theory of Choice?

Jilong Wu (Gent University)

11:40 - 12:00

As-If Dominant Strategy Mechanisms

Lea Nagel (Stanford University)

12:00 - 13:20



Lunch

13:20 - 14:20

Session 7: Social preferences

Chair: Mattie Toma

13:20 - 13:40

Market Luck: Skilled-Biased Inequality and Redistributive Preferences

Jeffrey Yusuf (University of Zürich)

13:40 - 14:00

Learning About Outgroups: The Impact of Broad Versus Deep Interactions

Anujit Chakraborty (UC Davis)

14:00 - 14:20

Language, Identity and Ethnic Cohesion in Schools

Ari Anisfeld (University of Chicago)

14:20 - 15:10



Coffee Break

15:10 - 15:50

Session 8: Lab experiments

Chair: Mattie Toma

15:10 - 15:30

Outcome bias and delegated decision-making: Theory and Experiment

Moritz Loewenfeld (University of Vienna)

15:30 - 15:50

**Closing the Gender Gap in Multilateral Negotiations
Through Institutional Design**

Diogo Geraldes (University College Dublin)

