Incorporating More Realistic Psychology into Economic Analysis
PhD course by Matthew Rabin, Harvard University

NHH Norwegian School of Economics
August 14-17, 2017

Reading list

Suggested readings (those in bold more directly covered and strongly suggested)


30. Pagel, M., “Expectations-Based Reference-Dependent Preferences and Asset Pricing”


35. Thaler, R. “Mental Accounting Matters,” CVF Chapter 14


62. Gagnon-Bartsch, Tristan and Matthew Rabin (2015), “Naïve Social Learning, Mislearning, and Unlearning”, working paper (incomplete at the time this syllabus is being prepared!)